

Investment Banker Interview Questions

1. Provide a time when you used green financial instruments.
2. Describe a successful deal you arranged which involved green investments.
3. Share an experience in which you successfully supervised, trained, and/or mentored junior team members. What methods made you a successful supervisor?
4. Describe an effective marketing campaign you structured, to find buyers for new securities.
5. What methods do you use to assess companies as investments for clients?
6. What factors do you consider when performing securities valuation and/or pricing?
7. Describe the methods you use to determine the desirability of deals and to develop solutions to financial problems or to assess the financial/capital impact of transactions. Share an experience.
8. Share an effective method you have used to evaluate capital needs of clients and assess market conditions.
9. Provide an effective method you have used to develop and maintain client relationships. How has this helped you in your work?
10. Tell me about a successful client presentation of plan details which you created.
11. Describe an experience in which you successfully coordinated a due diligence process and the negotiation or execution of a purchase or sale agreement.
12. Share an experience in which collaborating on a project with other professionals helped you in your work.
13. Share an experience in which you effectively advised a client on restructuring debt, refinancing debt, or raising new debt.
14. Describe a remedy you recommended which successfully helped a company with financial difficulties. How did you identify the remedy?

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15. Share an experience in which you successfully advised a client on an aspect of capitalization.

16. Tell me about a deal you successfully structured and/or negotiated. What methods made you successful?

17. Describe a deal you arranged financing for, which you were happy with. How about one you were unhappy with?