

Cosmetic Consultant Interview Questions

1. Share an experience you had in dealing with a difficult person and how you handled the situation.
2. Share an effective method you have used to keep work stations and tools clean.
3. Name a time when your advice to management led to an improvement in your company or otherwise helped your employer.
4. What is the key to success when communicating with the public.
5. Describe a time when you successfully provided personal assistance to a coworker or patron.
6. Tell me about a recent experience you've had working with your hands.
7. Share an experience when you applied new technology or information in your job. How did it help your company?
8. Give me an example of when you thought outside of the box. How did it help your employer?
9. Share an example of a time you had to gather information from multiple sources. How did you determine which information was relevant?
10. Name a time when your patience was tested. How did you keep your emotions in check?
11. How do you balance cooperation with others and independent thinking? Share an example. (Try to determine if the candidate has a cooperative attitude or is otherwise good-natured.)
12. What factors do you consider when cutting, trimming, and shaping hair or hairpieces? Share an experience.
13. Provide an example when your ethics were tested.
14. Share an experience in which your attention to detail and thoroughness had an impact on your last company.

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15. Share an example of when you went above and beyond the "call of duty". (Look for answers that show the candidate is dependable.)

16. Provide an experience in which you analyzed a patron's hair and physical features and made an effective recommendation for beauty treatment or hair style.

17. Describe your experience bleaching, dying, and tinting hair.

18. What is the state of your customer information records? Name one thing you would like to improve.

19. Name a time when your creativity or alternative thinking solved a problem in your workplace.

20. Share an experience in which personal connections to coworkers or others helped you to be successful in your work. (Make sure candidate works well with others.)

21. Provide an experience in which you were sensitive to someone's needs or feelings. How did your helpfulness affect your work environment?

22. Share an effective method you have used to demonstrate and/or sell hair care products or cosmetics.

23. Provide an experience in which you successfully operated cash registers.

24. Tell me about a time when you developed your own way of doing things or were self-motivated to finish an important task.

25. Share a time when you willingly took on additional responsibilities or challenges. How did you successfully meet all of the demands of these responsibilities? (Make sure the candidate is a self-starter and can demonstrate some initiative.)

26. Share an example of when you established and accomplished a goal that was personally challenging. What helped you succeed?

27. Describe your experience styling hair.

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28. Tell me about a new style or technique which you developed.
29. Tell me about an experience in which you analyzed information and evaluated results to choose the best solution to a problem.
30. Provide an example of when you were persistent in the face of obstacles.