## **Athletics Director Interview Questions**

| 1. What are some long-range objectives that you developed in your last job? What did you do to achieve         |
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| them?  |
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| 2. What has made you successful in directing administrative departments?                                       |
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| 3. What is the most challenging part of budgeting for you?   |
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| 4. Tell me about your last experience recruiting, interviewing, or hiring an employee. What techniques did you |
| find most effective in finding the right person for the job?   |
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| 5. Name a time when your advice to management led to an improvement in your company or otherwise helped        |
| your employer.   |
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| 6. Please share with me an example of how you helped coach or mentor someone. What improvements did            |
| you see in the person's knowledge or skills?   |
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| 7. Provide an example of when you set expectations and monitored the performance of subordinates. What         |
| guidance and direction did you find most effective?  |
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| 8. Describe an experience in which you identified the educational needs of your students and successfully      |
| developed a way to teach/train them.   |
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| 9. In your experience, what is the key to developing a good team? (Look for how they build mutual trust,       |
| respect, and cooperation.)   |
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| 10. Provide an example of a time when you successfully organized a diverse group of people to accomplish a     |
| task.  |
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| 11. What is the key to success when communicating with the public.   |
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| 12. Share an experience you had in dealing with a difficult person and how you handled the situation.          |
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| 13. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the |
| candidate has open lines of communication.)  |

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| 14. Tell me how you organize, plan, and prioritize your work.  |
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| 15. Share an experience when you applied new technology or information in your job. How did it help your company?  |
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| 16. Give me an example of when you thought outside of the box. How did it help your employer?  |
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| 17. Tell me about an experience in which you analyzed information and evaluated results to choose the best solution to a problem.  |
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| 18. Would you consider analyzing data or information a strength? How so?   |
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| 19. In your experience, what is the key to ensuring your company was compliant with all laws, regulations and standards that were applicable to your area of responsibility? |
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| 20. Share an effective approach to working with a large amount of information/data. How has your approach affected your company?   |
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| 21. Tell me about the last time you monitored or reviewed information and detected a problem. How did you respond?   |
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| 22. Share an example of a time you had to gather information from multiple sources. How did you determine which information was relevant?                                    |
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| 23. Tell me about the last time you oversaw the work of someone else. How did you effectively motivate, develop, and direct the worker(s)?                                   |
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| 24. Provide an experience that demonstrates your ability to manage time effectively. What were the challenges and results?   |
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| 25. Share an experience in which your ability to consider the costs or benefits of a potential action helped you choose the most appropriate action.                         |
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| 26. Please share an experience in which you successfully taught a difficult principle or concept. How were you |
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| able to be successful?   |
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| 27. Share an experience in which you successfully coordinated with others. How about a coordination effort     |
| that was not as successful?  |
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| 28. Provide an example when you were able to prevent a problem because you foresaw the reaction of another     |
| person.  |
|  |
| 29. What have you found to be the best way to monitor the performance of your work and/or the work of          |
| others? Share a time when you had to take corrective action.   |
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| 30. Name a time when you identified strengths and weaknesses of alternative solutions to problems. What was    |
| the impact?  |
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