Clinical Trial Manager Interview Questions

1. Give me an example of when you thought outside of the box. How did it help your employer?
2. What is the state of the records that you currently maintain (or most recently have maintained)? What is one
thing you would like to improve upon?
3. What is the most challenging part of budgeting for you?
4. Provide an example of when you set expectations and monitored the performance of subordinates. What
guidance and direction did you find most effective?
5. Describe an experience in which you identified the educational needs of your students and successfully
developed a way to teach/train them.
6. In your experience, what is the key to developing a good team? (Look for how they build mutual trust,
respect, and cooperation.)
7. Provide an example of a time when you successfully organized a diverse group of people to accomplish a
task.
8. Describe a time when you successfully provided personal assistance to a coworker or patron.
9. Share an experience you had in dealing with a difficult person and how you handled the situation.
10. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the
candidate has open lines of communication.)
11. Tell me how you organize, plan, and prioritize your work.
12. Share an experience when you applied new technology or information in your job. How did it help your
company?
13. Tell me about an experience in which you analyzed information and evaluated results to choose the best
solution to a problem.

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14. In your experience, what is the key to ensuring your company was compliant with all laws, regulations and
standards that were applicable to your area of responsibility?
15. Share an effective approach to working with a large amount of information/data. How has your approach
affected your company?
16. Tell me about the last time you monitored or reviewed information and detected a problem. How did you
respond?
17. Share an example of a time you had to gather information from multiple sources. How did you determine
which information was relevant?
18. Share an experience in which you successfully coordinated with others. How about a coordination effort
that was not as successful?
19. Name a time when you identified strengths and weaknesses of alternative solutions to problems. What was
the impact?
20. Please share an experience in which you presented to a group. What was the situation and how did it go?
21. How would you rate your writing skills? (Ask for an example that demonstrates great writing skills.)
22. Provide an example of a time when you were able to demonstrate excellent listening skills. What was the
situation and outcome?
23. Would you consider analyzing data or information a strength? How so?
24. Share an experience in which your understanding of a current or upcoming problem helped your company
to respond to the problem.
25. Provide an example when your ethics were tested.
26. What have you found to be the best way to monitor the performance of your work and/or the work of
others? Share a time when you had to take corrective action.

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27. Share an example of when you went above and beyond the "call of duty". (Look for answers that show the
candidate is dependable.)
28. Share an experience in which your attention to detail and thoroughness had an impact on your last
company.
29. Tell me about the last time you oversaw the work of someone else. How did you effectively motivate,
develop, and direct the worker(s)?
30. Provide an experience that demonstrates your ability to manage time effectively. What were the challenges
and results?