

## Oil Lease Broker Interview Questions

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| 1. Tell me about an effective financial plan which you developed for a client.  |
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| 2. What is the key to success when communicating with the public.   |
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| 3. Share an experience you had in dealing with a difficult person and how you handled the situation.  |
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| 4. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the candidate has open lines of communication.) |
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| 5. Tell me how you organize, plan, and prioritize your work.  |
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| 6. What are some long-range objectives that you developed in your last job? What did you do to achieve them?  |
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| 7. Share an experience when you applied new technology or information in your job. How did it help your company?  |
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| 8. Give me an example of when you thought outside of the box. How did it help your employer?  |
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| 9. Tell me about an experience in which you analyzed information and evaluated results to choose the best solution to a problem.                          |
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| 10. Would you consider analyzing data or information a strength? How so?  |
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| 11. Share an effective approach to working with a large amount of information/data. How has your approach affected your company?                          |
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| 12. Share an example of a time you had to gather information from multiple sources. How did you determine which information was relevant?                 |
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| 13. Share an experience in which your ability to consider the costs or benefits of a potential action helped you choose the most appropriate action.      |
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| 14. Describe a time when you successfully persuaded another person to change his/her way of thinking or   |

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| behavior.   |
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| 15. Name a time when you identified strengths and weaknesses of alternative solutions to problems. What was the impact?             |
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| 16. Please share an experience in which you presented to a group. What was the situation and how did it go?                         |
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| 17. Provide an example of a time when you were able to demonstrate excellent listening skills. What was the situation and outcome?  |
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| 18. How would you rate your writing skills? (Ask for an example that demonstrates great writing skills.)                            |
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| 19. Provide an example when you were able to prevent a problem because you foresaw the reaction of another person.                  |
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| 20. Share an experience in which your understanding of a current or upcoming problem helped your company to respond to the problem. |
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