

## Telephone Ad Taker Interview Questions

1. Share an experience you had in dealing with a difficult person and how you handled the situation.
2. Provide an example of a time when you were able to demonstrate excellent listening skills. What was the situation and outcome?
3. Share an example of a time you had to gather information from multiple sources. How did you determine which information was relevant?
4. Share an example of when you went above and beyond the "call of duty". (Look for answers that show the candidate is dependable.)
5. Name a time when you identified strengths and weaknesses of alternative solutions to problems. What was the impact?
6. Please share an experience in which you presented to a group. What was the situation and how did it go?
7. Provide an example when your ethics were tested.
8. Share an experience in which your attention to detail and thoroughness had an impact on your last company.
9. Provide an example of when you were persistent in the face of obstacles.
10. Share an experience in which you prepared invoices, shipping documents, and/or contracts.
11. How do you balance cooperation with others and independent thinking? Share an example. (Try to determine if the candidate has a cooperative attitude or is otherwise good-natured.)
12. Provide an experience in which you resolved a difficult customer complaint.
13. Name a time when your patience was tested. How did you keep your emotions in check?
14. Share a time when you willingly took on additional responsibilities or challenges. How did you successfully meet all of the demands of these responsibilities? (Make sure the candidate is a self-starter and

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can demonstrate some initiative.)

15. Tell me about a time when you developed your own way of doing things or were self-motivated to finish an important task.

16. Provide a time when you dealt calmly and effectively with a high-stress situation.

17. Share an experience in which you directed departments in the preparation and shipment of orders. What methods made you successful?

18. Provide an effective method you have used to sell additional merchandise/services to customers.

19. Provide an experience in which your ability to actively find ways to help people improved your company or your own work ethic.

20. Share an experience in which you computed total charges for merchandise, services, and/or shipping.