

Loan Officer Interview Questions

1. Tell me how you organize, plan, and prioritize your work.
2. Share an effective method you have used to determine the degree of risk involved in extending credit or lending money.
3. Share an experience you had in dealing with a difficult person and how you handled the situation.
4. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the candidate has open lines of communication.)
5. Tell me about an experience in which you analyzed information and evaluated results to choose the best solution to a problem.
6. Would you consider analyzing data or information a strength? How so?
7. Share an effective approach to working with a large amount of information/data. How has your approach affected your company?
8. Share an example of a time you had to gather information from multiple sources. How did you determine which information was relevant?
9. Name a time when you identified strengths and weaknesses of alternative solutions to problems. What was the impact?
10. Provide an example of a time when you were able to demonstrate excellent listening skills. What was the situation and outcome?
11. Share an experience when you applied new technology or information in your job. How did it help your company?
12. Share an experience in which your understanding of a current or upcoming problem helped your company to respond to the problem.
13. Please share an experience in which you presented to a group. What was the situation and how did it go?

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14. Provide an example when your ethics were tested.

15. Share an experience in which your ability to consider the costs or benefits of a potential action helped you choose the most appropriate action.

16. Share an experience in which your attention to detail and thoroughness had an impact on your last company.

17. Share an example of when you went above and beyond the "call of duty". (Look for answers that show the candidate is dependable.)

18. In your experience, what is the key to ensuring your company was compliant with all laws, regulations and standards that were applicable to your area of responsibility?

19. Name a time when your patience was tested. How did you keep your emotions in check?

20. Provide an effective method you have used to generate financial ratios and evaluate customers' financial status.