Building Construction Estimator Interview Questions

| 1. Provide an example of a time when you were able to demonstrate excellent listening skills. What was the situation and outcome? |
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| Situation and outcome. |
| 2. Share an experience in which consulting with appropriate parties helped you to formulate an effective estimates and/or resolve issues. |
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| 3. Name a time when your advice to management led to an improvement in your company or otherwise helped your employer. |
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| 4. Provide an example of a time when you successfully organized a diverse group of people to accomplish a task. |
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| 5. Share an experience you had in dealing with a difficult person and how you handled the situation. |
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| 6. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the candidate has open lines of communication.) |
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| 7. Tell me how you organize, plan, and prioritize your work. |
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| 8. Share an experience when you applied new technology or information in your job. How did it help your company? |
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| 9. Tell me about an experience in which you analyzed information and evaluated results to choose the best solution to a problem. |
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| 10. Would you consider analyzing data or information a strength? How so? |
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| 11. Share an effective approach to working with a large amount of information/data. How has your approach affected your company? |
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| 12. Share an example of a time you had to gather information from multiple sources. How did you determine which information was relevant? |
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| 13. Name a time when you identified strengths and weaknesses of alternative solutions to problems. What was |

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| the impact? |
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| 14. Please share with me an example of how you helped coach or mentor someone. What improvements did you see in the person's knowledge or skills? |
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| 15. Please share an experience in which you presented to a group. What was the situation and how did it go? |
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| 16. Share an experience in which your attention to detail and thoroughness had an impact on your last company. |
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| 17. In your experience, what is the key to developing a good team? (Look for how they build mutual trust, respect, and cooperation.) |
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| 18. What is the key to a successful budget? |
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| 19. Share an example of when you went above and beyond the "call of duty". (Look for answers that show the candidate is dependable.) |
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| 20. Provide an example when your ethics were tested. |
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