Freight Rate Analyst Interview Questions

1. Share an experience you had in dealing with a difficult person and how you handled the situation.
2. Provide an experience in which you effectively prepared itemized statements, bills, and/or invoices.
3. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the
candidate has open lines of communication.)
4. Tell me how you organize, plan, and prioritize your work.
5. Share an experience when you applied new technology or information in your job. How did it help your
company?
6. Share an effective approach to working with a large amount of information/data. How has your approach
affected your company?
7. Share an example of a time you had to gather information from multiple sources. How did you determine
which information was relevant?
8. Provide an example of a time when you were able to demonstrate excellent listening skills. What was the
situation and outcome?
9. Would you consider analyzing data or information a strength? How so?
10. Share an experience in which your attention to detail and thoroughness had an impact on your last
company.
11. Share an example of when you went above and beyond the "call of duty". (Look for answers that show the
candidate is dependable.)
12. Provide an example when your ethics were tested.
13. How do you balance cooperation with others and independent thinking? Share an example. (Try to
determine if the candidate has a cooperative attitude or is otherwise good-natured.)

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14. Share a time when you willingly took on additional responsibilities or challenges. How did you
successfully meet all of the demands of these responsibilities? (Make sure the candidate is a self-starter and
can demonstrate some initiative.)
15. Name a time when your patience was tested. How did you keep your emotions in check?
16. Tell me about a time when you developed your own way of doing things or were self-motivated to finish
an important task.
17. Provide a time when you worked in a rapidly evolving workplace. How did you deal with the change?
(Make sure the candidate is flexible.)
18. Provide a time when you dealt calmly and effectively with a high-stress situation.
19. Share an experience in which you resolved a discrepancy in accounting records.
20. What is the state of your records of invoices and/or support documents? Name one thing you would like to
improve.