## Benefits Representative Interview Questions

1. Provide an example of a time when you were able to demonstrate excellent listening skills. What was the situation and outcome?
2. How do you effectively ensure company compliance with federal and state laws?
3. Name a time when your advice to management led to an improvement in your company or otherwise helped your employer.
4. Share an experience you had in dealing with a difficult person and how you handled the situation.
5. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the candidate has open lines of communication.)
6. Tell me how you organize, plan, and prioritize your work.
7. Share an experience when you applied new technology or information in your job. How did it help your
company?
8. Would you consider analyzing data or information a strength? How so?
9. In your experience, what is the key to ensuring your company was compliant with all laws, regulations and standards that were applicable to your area of responsibility?
10. Share an effective approach to working with a large amount of information/data. How has your approach affected your company?
11. Share an example of a time you had to gather information from multiple sources. How did you determine which information was relevant?
12. Name a time when you identified strengths and weaknesses of alternative solutions to problems. What was the impact?
13. Please share an experience in which you presented to a group. What was the situation and how did it go?

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14. Tell me about an experience in which you analyzed information and evaluated results to choose the best
solution to a problem.
15. How do you identify and administer appropriate employee insurance, pension plans, and savings plans?
16. Provide an example when your ethics were tested.
17. How would you rate your writing skills? (Ask for an example that demonstrates great writing skills.)
18. Share an experience in which your attention to detail and thoroughness had an impact on your last
company.
19. Describe a time when you improved the communication methods of a company for selecting, promoting,
compensating, evaluating, or training workers. What methods did you use to identify the need for
improvement and implement your improvement?
20. Give me an example of when you thought outside of the box. How did it help your employer?