Utility Accounts Director Interview Questions

1. Share an experience you had in dealing with a difficult person and how you handled the situation.
2. What factors do you consider when determining the scope of investigation required for the auditing of an establishment?
3. Name a time when your advice to management led to an improvement in your company or otherwise helped your employer.
4. Please share with me an example of how you helped coach or mentor someone. What improvements did you see in the person's knowledge or skills?
5. Provide an example of when you set expectations and monitored the performance of subordinates. What guidance and direction did you find most effective?
6. In your experience, what is the key to developing a good team? (Look for how they build mutual trust, respect, and cooperation.)
7. Provide an example of a time when you successfully organized a diverse group of people to accomplish a task.
8. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the candidate has open lines of communication.)
9. Tell me how you organize, plan, and prioritize your work.
10. Share an experience when you applied new technology or information in your job. How did it help your company?
11. Tell me about an experience in which you analyzed information and evaluated results to choose the best solution to a problem.
12. Would you consider analyzing data or information a strength? How so?
13. In your experience, what is the key to ensuring your company was compliant with all laws, regulations and

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standards that were applicable to your area of responsibility?
14. Share an effective approach to working with a large amount of information/data. How has your approach
affected your company?
15. Share an example of a time you had to gather information from multiple sources. How did you determine
which information was relevant?
16. Name a time when you identified strengths and weaknesses of alternative solutions to problems. What was
the impact?
17. Please share an experience in which you presented to a group. What was the situation and how did it go?
18. How would you rate your writing skills? (Ask for an example that demonstrates great writing skills.)
19. Provide an example of a time when you were able to demonstrate excellent listening skills. What was the
situation and outcome?
20. Provide an example when your ethics were tested.