

## Route Sales Person Interview Questions

1. What is the key to success when communicating with the public.

2. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the candidate has open lines of communication.)

3. Describe a time when you successfully serviced, repaired, or tested a machine or device that operates mainly by mechanical principles.

4. Tell me about your qualifications for and your experience handling vehicles and/or mechanized equipment.

5. Share an experience in which you've successfully learned how to handle a new piece of equipment?

6. Tell me about a recent experience you've had working with your hands.

7. How do you stay fit in order to perform physical activities that are required in the workplace?

8. Tell me how you organize, plan, and prioritize your work.

9. Tell me about an experience in which you analyzed information and evaluated results to choose the best solution to a problem.

10. In your experience, what is the key to ensuring your company was compliant with all laws, regulations and standards that were applicable to your area of responsibility?