Certified Travel Counselor Interview Questions

1. Tell me how you organize, plan, and prioritize your work.
2. Tell me about the last itinerary tour package which you planned, described, arranged, and/or sold.
3. What is the key to success when communicating with the public.
4. Share an experience you had in dealing with a difficult person and how you handled the situation.
5. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the
candidate has open lines of communication.)
6. Share an experience when you applied new technology or information in your job. How did it help your
company?
7. Share an example of a time you had to gather information from multiple sources. How did you determine
which information was relevant?
8. Provide an experience in which your ability to actively find ways to help people improved your company or
your own work ethic.
9. Provide an example of a time when you were able to demonstrate excellent listening skills. What was the
situation and outcome?
10. Tell me about an experience in which you analyzed information and evaluated results to choose the best
solution to a problem.