

## Subscription Agent Interview Questions

1. What have you found to be the best way to circulate among potential customers or travel by foot, truck, automobile, or bicycle to deliver or sell merchandise or services?

2. Describe effective methods to deliver merchandise and collect payment.

3. Describe what kind of experience you have explaining products or services and prices and demonstrate use of products.

4. Walk me through how you arrange buying parties and solicit sponsorship of such parties to sell merchandise.

5. What is the key to success when communicating with the public.

6. Share an experience you had in dealing with a difficult person and how you handled the situation.

7. Tell me how you organize, plan, and prioritize your work.

8. Describe a time when you successfully persuaded another person to change his/her way of thinking or behavior.

9. Tell me about a time when you developed your own way of doing things or were self-motivated to finish an important task.

10. Provide an example when your ethics were tested.