

## Buyer Broker Interview Questions

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| 1. What is the key to success when communicating with the public.   |
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| 2. Share an experience you had in dealing with a difficult person and how you handled the situation.  |
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| 3. Tell me how you organize, plan, and prioritize your work.  |
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| 4. Tell me about an experience in which you analyzed information and evaluated results to choose the best solution to a problem.                          |
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| 5. Share an example of a time you had to gather information from multiple sources. How did you determine which information was relevant?                  |
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| 6. Please share an experience in which you presented to a group. What was the situation and how did it go?  |
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| 7. Provide an example of a time when you were able to demonstrate excellent listening skills. What was the situation and outcome?                         |
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| 8. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the candidate has open lines of communication.) |
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| 9. Name a time when you identified strengths and weaknesses of alternative solutions to problems. What was the impact?                                    |
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| 10. Give me an example of when you thought outside of the box. How did it help your employer?   |
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