

Associate Broker Interview Questions

1. What is the key to success when communicating with the public.

2. Share an experience you had in dealing with a difficult person and how you handled the situation.

3. Tell me how you organize, plan, and prioritize your work.

4. Tell me about an experience in which you analyzed information and evaluated results to choose the best solution to a problem.

5. Share an example of a time you had to gather information from multiple sources. How did you determine which information was relevant?

6. Please share an experience in which you presented to a group. What was the situation and how did it go?

7. Provide an example of a time when you were able to demonstrate excellent listening skills. What was the situation and outcome?

8. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the candidate has open lines of communication.)

9. Name a time when you identified strengths and weaknesses of alternative solutions to problems. What was the impact?

10. Give me an example of when you thought outside of the box. How did it help your employer?