Retail Sales Associate Interview Questions

1. Share an experience you had in dealing with a difficult person and how you handled the situation.
2. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the candidate has open lines of communication.)
3. Share an experience when you applied new technology or information in your job. How did it help your company?
4. Tell me about the last time you monitored or reviewed information and detected a problem. How did you respond?
5. Tell me about a recent experience you've had working with your hands.
6. Share an experience in which your attention to detail and thoroughness had an impact on your last company.
7. Share an experience in which you've successfully learned how to handle a new piece of equipment?
8. Share an example of when you went above and beyond the "call of duty". (Look for answers that show the candidate is dependable.)
9. Tell me how you organize, plan, and prioritize your work.
10. Share an experience in which your diligence of inspecting equipment, structures, or materials helped you
identify a problem or the cause of a problem.