

## Outside Salesman Interview Questions

1. What is the key to success when communicating with the public.
2. Share an experience you had in dealing with a difficult person and how you handled the situation.
3. Provide an example of a time when you were able to demonstrate excellent listening skills. What was the situation and outcome?
4. Please share an experience in which you presented to a group. What was the situation and how did it go?
5. Do you have experience taking parts orders over the phone? How is it different than in person?
6. How do you ensure that you correctly process a customer's order?
7. Provide an experience in which you received payments and obtained credit authorizations.
8. Provide an experience in which your ability to actively find ways to help people improved your company or your own work ethic.
9. How do you ensure an accurate count when inventorying stock?
10. Share an experience in which your attention to detail and thoroughness had an impact on your last company.