| 1. What is the key to success when communicating with the public. |
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| 2. Share an experience you had in dealing with a difficult person and how you handled the situation. |
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| 3. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the candidate has open lines of communication.) |
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| 4. Tell me how you organize, plan, and prioritize your work. |
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| 5. Share an experience when you applied new technology or information in your job. How did it help your company? |
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| 6. Share an example of a time you had to gather information from multiple sources. How did you determine which information was relevant? |
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| 7. Provide an example of a time when you were able to demonstrate excellent listening skills. What was the situation and outcome? |
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| 8. Provide an experience in which your ability to actively find ways to help people improved your company or your own work ethic. |
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| 9. Please share an experience in which you presented to a group. What was the situation and how did it go? |
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| 10. Provide an example when your ethics were tested. |
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| 11. Share an effective approach to working with a large amount of information/data. How has your approach affected your company? |
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| 12. Share an experience in which your attention to detail and thoroughness had an impact on your last company. |
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| 13. Share an example of when you went above and beyond the "call of duty". (Look for answers that show the candidate is dependable.) |
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| 14. How do you balance cooperation with others and independent thinking? Share an example. (Try to |
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| determine if the candidate has a cooperative attitude or is otherwise good-natured.) |
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| 15. Describe a time when you successfully provided personal assistance to a coworker or patron. |
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| 16. How would you rate your writing skills? (Ask for an example that demonstrates great writing skills.) |
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| 17. Have you managed and maintained executives' schedules? What were your greatest challenges? |
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| 18. What made you successful at screening calls? (Make sure the candidate appropriately represented their company.) |
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| 19. What is your experience with preparing invoices, reports, memos, letters, financial statements or other documents? (Make sure that they can do the job - ask for examples.) |
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| 20. Tell me about an experience in which you analyzed information and evaluated results to choose the best |
| solution to a problem. |
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| 21. Provide an experience in which you were sensitive to somone's needs or feelings. How did your helpfulness affect your work environment? |
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| 22. Tell me about a time when you developed your own way of doing things or were self-motivated to finish an important task. |
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| 23. Have you processed payroll before? If so, how many employees? (This is a good indicator of the candidate's attention to detail.) |
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| 24. Provide a time when you dealt calmly and effectively with a high-stress situation. |
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| 25. Share a time when you willingly took on additional responsibilities or challenges. How did you |
| successfully meet all of the demands of these responsibilities? (Make sure the candidate is a self-starter and |
| can demonstrate some initiative.) |
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| 26. Name a time when your patience was tested. How did you keep your emotions in check? |

| 27. Provide an experience that demonstrates your ability to manage time effectively. What were the challenges and results? |
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| 28. Have you attended meetings to record minutes? What was the result? |
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| 29. Have you ever conducted research, compiled data, or prepared a paper? If so, how were the materials used and what was the result? |
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| 30. Provide a time when you worked in a rapidly evolving workplace. How did you deal with the change? (Make sure the candidate is flexible.) |
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| 31. Provide an experience in which you compiled, transcribed, and distributed minutes of meetings. |
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| 32. Are you responsible for analyzing and distributing incoming emails, reports, or submissions? How do you determine who to distribute the material to? |
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| 33. How do you decide whether a visitor should be given access to specific individuals within your company? (Ask for an example of a guest that was especially persistent.) |
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| 34. Give me an example of when you thought outside of the box. How did it help your employer? |
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| 35. Share an experience in which you successfully coordinated with others. How about a coordination effort that was not as successful? |
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| 36. Have you ever been involved in setting up or overseeing administrative policies and procedures? |
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| 37. How much of your last job consisted of filing and retrieving corporate documents? |
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| 38. How much experience do you have with managing records, maintaining database systems, or performing basic bookkeeping work? |
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| 39. What have you found to be the best way to monitor the performance of your work and/or the work of others? Share a time when you had to take corrective action. |

| 40. Have you prepared agendas for committee, board, or other meetings? (How much guidance was the candidate given?) |
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| 41. Have you saved others' time by preparing responses to correspondence containing common or routine inquiries? |
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| 42. How much experience do you have making travel arrangements for executives? |
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| 43. Provide an example of a time when you successfully organized a diverse group of people to accomplish a task. |
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| 44. Provide an example of when you were persistent in the face of obstacles. |
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| 45. Tell me about the last time you monitored or reviewed information and detected a problem. How did you respond? |
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| 46. Share an experience in which personal connections to coworkers or others helped you to be successful in your work. (Make sure candidate works well with others.) |
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| 47. Share an experience in which you effectively provided clerical support for another department. |
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| 48. Name a time when you coordinated office services, such as records, budget preparation, personnel issues, and housekeeping. |
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| 49. Name a time when you identified strengths and weaknesses of alternative solutions to problems. What was the impact? |
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| 50. Share an example of when you established and accomplished a goal that was personally challenging. What helped you succeed? |
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| 51. Have you supervised and trained other clerical staff? How many, and how were you successful? |
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| 52. Provide an example when you were able to prevent a problem because you foresaw the reaction of another |

| person. |
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| 53. Share an effective method you have used to interpret policies and procedures for employees. Provide an experience. |
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| 54. Name a time when your creativity or alternative thinking solved a problem in your workplace. |
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| 55. Share an experience in which your willingness to lead or offer an opinion helped your company. |
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| 56. Have you met with individuals, special interest groups or others on behalf of executives, committees or boards of directors? |
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| 57. Share an experience in which your understanding of a current or upcoming problem helped your company to respond to the problem. |
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| 58. Have you reviewed operating practices or procedures to determine whether improvements could be made? What was the result? |
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| 59. Share an experience in which your ability to consider the costs or benefits of a potential action helped you choose the most appropriate action. |
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| 60. In your experience, what is the key to developing a good team? (Look for how they build mutual trust, respect, and cooperation.) |
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| 61. In your experience, what is the key to ensuring your company was compliant with all laws, regulations and standards that were applicable to your area of responsibility? |
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| 62. Describe a time when you successfully persuaded another person to change his/her way of thinking or behavior. |
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| 63. Provide a time when you were able to identify a complex problem, evaluate the options, and implement a |
| solution. How did the solution benefit your employer? |
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| 64. Name a time when your advice to management led to an improvement in your company or otherwise |

| helped your employer. |
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| 65. What are some long-range objectives that you developed in your last job? What did you do to achieve |
| them? |
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| 66. Describe an experience in which your ability to work well with others and reconcile differences helped |
| your company or employer. (Make sure the candidate knows how to negotiate.) |
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| 67. Would you consider analyzing data or information a strength? How so? |
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| 68. Tell me about a recent experience you've had working with your hands. |
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| 69. Share an experience in which you used new training skills, ideas, or a method to adapt to a new situation |
| or improve an ongoing one. (Look for the candidate's ability to learn.) |
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