| 1. Share an experience you had in dealing with a difficult person and how you handled the situation. |
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| 2. Share an experience in which you evaluated an instructor's performance or the effectiveness of a training |
| program and offered a recommendation for improvement with good results. |
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| 3. Provide an example of a time when you were able to demonstrate excellent listening skills. What was the |
| situation and outcome? |
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| 4. What is the most challenging part of budgeting for you? |
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| 5. Name a time when your advice to management led to an improvement in your company or otherwise helped |
| your employer. |
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| 6. Please share with me an example of how you helped coach or mentor someone. What improvements did |
| you see in the person's knowledge or skills? |
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| 7. Provide an example of when you set expectations and monitored the performance of subordinates. What |
| guidance and direction did you find most effective? |
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| 8. Describe an experience in which you identified the educational needs of your students and successfully |
| developed a way to teach/train them. |
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| 9. In your experience, what is the key to developing a good team? (Look for how they build mutual trust, |
| respect, and cooperation.) |
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| 10. Provide an example of a time when you successfully organized a diverse group of people to accomplish a |
| task. |
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| 11. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the |
| candidate has open lines of communication.) |
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| 12. Tell me how you organize, plan, and prioritize your work. |
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| 13. What are some long-range objectives that you developed in your last job? What did you do to achieve |

| them? |
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| 14. Share an experience when you applied new technology or information in your job. How did it help your company? |
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| 15. Give me an example of when you thought outside of the box. How did it help your employer? |
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| 16. Tell me about an experience in which you analyzed information and evaluated results to choose the best solution to a problem. |
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| 17. Tell me about the last time you monitored or reviewed information and detected a problem. How did you respond? |
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| 18. Share an example of a time you had to gather information from multiple sources. How did you determine which information was relevant? |
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| 19. Tell me about the last time you oversaw the work of someone else. How did you effectively motivate, develop, and direct the worker(s)? |
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| 20. What is the key to a successful budget? |
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| 21. Please share an experience in which you successfully taught a difficult principle or concept. How were you able to be successful? |
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| 22. Share an experience in which you successfully coordinated with others. How about a coordination effort that was not as successful? |
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| 23. What have you found to be the best way to monitor the performance of your work and/or the work of others? Share a time when you had to take corrective action. |
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| 24. Share an experience in which you used new training skills, ideas, or a method to adapt to a new situation or improve an ongoing one. (Look for the candidate's ability to learn.) |
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| 25. Share an experience in which your understanding of a current or upcoming problem helped your company |

| to respond to the problem. |
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| 26. Name a time when you identified strengths and weaknesses of alternative solutions to problems. What was the impact? |
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| 27. Please share an experience in which you presented to a group. What was the situation and how did it go? |
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| 28. Provide an experience that demonstrates your ability to manage time effectively. What were the challenges and results? |
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| 29. Would you consider analyzing data or information a strength? How so? |
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| 30. In your experience, what is the key to ensuring your company was compliant with all laws, regulations and standards that were applicable to your area of responsibility? |
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| 31. Share an experience in which your ability to consider the costs or benefits of a potential action helped you choose the most appropriate action. |
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| 32. Provide a time when you were able to identify a complex problem, evaluate the options, and implement a solution. How did the solution benefit your employer? |
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| 33. Provide an example when you were able to prevent a problem because you foresaw the reaction of another person. |
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| 34. Describe a time when you successfully persuaded another person to change his/her way of thinking or behavior. |
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| 35. How would you rate your writing skills? (Ask for an example that demonstrates great writing skills.) |
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| 36. Tell me about your last experience recruiting, interviewing, or hiring an employee. What techniques did you find most effective in finding the right person for the job? |
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| 37. Share an experience in which your willingness to lead or offer an opinion helped your company. |
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| 38. Share a time when you willingly took on additional responsibilities or challenges. How did you |
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| successfully meet all of the demands of these responsibilities? (Make sure the candidate is a self-starter and |
| can demonstrate some initiative.) |
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| 39. Share an example of when you went above and beyond the "call of duty". (Look for answers that show the |
| candidate is dependable.) |
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| 40. Provide an example when your ethics were tested. |
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| 41. Share an experience in which your attention to detail and thoroughness had an impact on your last |
| company. |
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| 42. Provide a time when you worked in a rapidly evolving workplace. How did you deal with the change? |
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| (Make sure the candidate is flexible.) |
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| 43. How do you balance cooperation with others and independent thinking? Share an example. (Try to |
| determine if the candidate has a cooperative attitude or is otherwise good-natured.) |
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| 44. Provide an experience in which your ability to actively find ways to help people improved your company |
| or your own work ethic. |
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| 45. Name a time when your creativity or alternative thinking solved a problem in your workplace. |
| 13. I value a time when your eleativity of alternative annixing solved a problem in your workplace. |
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| 46. Name a time when your patience was tested. How did you keep your emotions in check? |
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| 47 Change of the control of the cont |
| 47. Share an effective approach to working with a large amount of information/data. How has your approach |
| affected your company? |
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| 48. Tell me about the last budget you prepared. |
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| 49. Provide a time when you dealt calmly and effectively with a high-stress situation. |
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| 50. Describe a time when you developed a new presence or modified and ald are based on training and |
| 50. Describe a time when you developed a new program or modified and old one based on training needs. |
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| 51. Share an example of when you established and accomplished a goal that was personally challenging. What |
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| helped you succeed? |
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| 52. Provide an experience in which you were sensitive to somone's needs or feelings. How did your |
| helpfulness affect your work environment? |
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| 53. Provide an example of when you were persistent in the face of obstacles. |
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| 54. Describe a situation in which you planned, developed, provided, and/or conducted technical trainings |
| and/or staff development programs. What methods made the ongoing training a success? |
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| 55. Share an experience in which personal connections to coworkers or others helped you to be successful in |
| your work. (Make sure candidate works well with others.) |
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| 56. Share an experience in which you successfully conducted orientation and training for new hires. |
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| 57. Provide an experience in which you identified training needs by conferring with managements and/or |
| conducting surveys. |
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| 58. Tell me about a time when you developed your own way of doing things or were self-motivated to finish |
| an important task. |
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| 59. Share an experience in which reviewing and evaluating training and apprenticeship programs helped you |
| ensure they complied with government standards. |
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| 60. Tell me about the last training educational materials that you developed and/or organized. |
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| 61. Share an experience in which you successfully trained instructors and supervisors in techniques and skills |
| to help them train and deal with new employees. What made your training successful? |
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| 62. Tell me about testing and evaluation procedures that you developed which were effective. How about |
| some that were not as effective? |
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| 63. Describe an experience in which your ability to work well with others and reconcile differences helped |

| your company or employer. (Make sure the candidate knows how to negotiate.) |
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| 64. Describe a time when you successfully provided personal assistance to a coworker or patron. |
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| 65. Share an experience in which you successfully coordinated established courses with technical and |
| professional courses provided by a community. |
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| 66. Share an experience in which you conducted a test of a product, service, or process and successfully |
| improved the quality or performance. |
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| 67. Tell me about a time when your ability to analyze needs and product requirements helped you create an |
| effective design or make an informed decision to benefit your company. |
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