1. Share an experience you had in dealing with a difficult person and how you handled the situation.
2. Describe an effective method you have used to inspect premises for infestation sources, damage, and access
to infested locations.
3. Name a time when your advice to management led to an improvement in your company or otherwise helped
your employer.
4. Describe an experience in which you identified the educational needs of your students and successfully
developed a way to teach/train them.
5. What is the key to success when communicating with the public.
6. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the
candidate has open lines of communication.)
7. Tell me about a recent experience you've had working with your hands.
8. How do you stay fit in order to perform physical activities that are required in the workplace?
9. Tell me how you organize, plan, and prioritize your work.
10. What are some long-range objectives that you developed in your last job? What did you do to achieve
them?
11. Share an experience when you applied new technology or information in your job. How did it help your
company?
12. Tell me about an experience in which you analyzed information and evaluated results to choose the best
solution to a problem.
13. In your experience, what is the key to ensuring your company was compliant with all laws, regulations and
standards that were applicable to your area of responsibility?

14. Share an experience in which your diligence of inspecting equipment, structures, or materials helped you
identify a problem or the cause of a problem.
15. Tell me about the last time you monitored or reviewed information and detected a problem. How did you
respond?
16. Share an example of a time you had to gather information from multiple sources. How did you determine
which information was relevant?
17. Tell me about your qualifications for and your experience handling vehicles and/or mechanized
equpiment.
18. What is the state of your records of work activities performed? What is something you would like to
improve?
19. How do you balance cooperation with others and independent thinking? Share an example. (Try to
determine if the candidate has a cooperative attitude or is otherwise good-natured.)
20. Provide an example when your ethics were tested.
21. What is the most challenging part of budgeting for you?
22. Share an example of when you went above and beyond the "call of duty". (Look for answers that show the
candidate is dependable.)
23. Name a time when your patience was tested. How did you keep your emotions in check?
24. Share an effective approach to working with a large amount of information/data. How has your approach
affected your company?
25. Name a time when you identified strengths and weaknesses of alternative solutions to problems. What was
the impact?
26. Share an experience in which your attention to detail and thoroughness had an impact on your last

company.
27. Provide a time when you dealt calmly and effectively with a high-stress situation.
28. Provide the methods you use to clean work sites after the completion of jobs.
29. Please share with me an example of how you helped coach or mentor someone. What improvements did
you see in the person's knowledge or skills?
30. Tell me about a time when you developed your own way of doing things or were self-motivated to finish
an important task.
31. Share a time when you willingly took on additional responsibilities or challenges. How did you
successfully meet all of the demands of these responsibilities? (Make sure the candidate is a self-starter and
can demonstrate some initiative.)
32. Describe the methods you use to determine the treatment type required to eliminate and prevent recurrence
of infestation.
33. Share an experience in which you directed other workers in a treatment or extermination process. What
made you successful?
34. Provide an experience in which you were sensitive to somone's needs or feelings. How did your
helpfulness affect your work environment?
35. Share an example of when you established and accomplished a goal that was personally challenging. What
helped you succeed?
36. Give me an example of when you thought outside of the box. How did it help your employer?
37. Name a time when your creativity or alternative thinking solved a problem in your workplace.
38. Please share an experience in which you presented to a group. What was the situation and how did it go?

39. Provide an example of a time when you were able to demonstrate excellent listening skills. What was the situation and outcome?
40. Would you consider analyzing data or information a strength? How so?
41. Provide a time when you worked in a rapidly evolving workplace. How did you deal with the change? (Make sure the candidate is flexible.)
42. Provide an experience that demonstrates your ability to manage time effectively. What were the challenges and results?
43. Provide an example of when you were persistent in the face of obstacles.
44. Share an experience in which you effectively measured area dimensions requiring treatment, calculate fumigant requirements, and estimated cost for service.
45. Provide a time when you were able to identify a complex problem, evaluate the options, and implement a solution. How did the solution benefit your employer?
46. What have you found to be the best way to monitor the performance of your work and/or the work of others? Share a time when you had to take corrective action.
47. How would you rate your writing skills? (Ask for an example that demonstrates great writing skills.)
48. Tell me about your last experience recruiting, interviewing, or hiring an employee. What techniques did you find most effective in finding the right person for the job?
49. Provide an example of a time when you successfully organized a diverse group of people to accomplish a task.
50. Describe a time when you successfully persuaded another person to change his/her way of thinking or behavior.
51. Share an experience in which your willingness to lead or offer an opinion helped your company.

52. Describe a time when you successfully serviced, repaired, or tested a machine or device that operates mainly by mechanical principles.
53. Provide an example of when you set expectations and monitored the performance of subordinates. What guidance and direction did you find most effective?
54. Share an experience in which your ability to consider the costs or benefits of a potential action helped you choose the most appropriate action.
55. Share an experience in which you successfully coordinated with others. How about a coordination effort that was not as successful?
56. Share an experience in which your understanding of a current or upcoming problem helped your company to respond to the problem.
57. Provide an experience in which your ability to actively find ways to help people improved your company or your own work ethic.
58. Provide an example when you were able to prevent a problem because you foresaw the reaction of another person.
59. Share an experience in which personal connections to coworkers or others helped you to be successful in your work. (Make sure candidate works well with others.)
60. Describe an experience in which you successfully controlled the operation of a difficult system. What made you successful?
61. Describe an experience in which your ability to work well with others and reconcile differences helped your company or employer. (Make sure the candidate knows how to negotiate.)
62. Tell me about the last time you oversaw the work of someone else. How did you effectively motivate, develop, and direct the worker(s)?

63. In your experience, what is the key to developing a good team? (Look for how they build mutual trust,
respect, and cooperation.)
64. Share an experience in which you used new training skills, ideas, or a method to adapt to a new situation
or improve an ongoing one. (Look for the candidate's ability to learn.)
65. Share an experience in which you've successfully learned how to handle a new piece of equipment?
66. Please share an experience in which you successfully taught a difficult principle or concept. How were you
able to be successful?
67. Describe a time when you successfully provided personal assistance to a coworker or patron.