

Cosmetic Consultant Interview Questions

1. Share an experience you had in dealing with a difficult person and how you handled the situation.
2. Share an effective method you have used to keep work stations and tools clean.
3. Name a time when your advice to management led to an improvement in your company or otherwise helped your employer.
4. What is the key to success when communicating with the public.
5. Describe a time when you successfully provided personal assistance to a coworker or patron.
6. Tell me about a recent experience you've had working with your hands.
7. Share an experience when you applied new technology or information in your job. How did it help your company?
8. Give me an example of when you thought outside of the box. How did it help your employer?
9. Share an example of a time you had to gather information from multiple sources. How did you determine which information was relevant?
10. Name a time when your patience was tested. How did you keep your emotions in check?
11. How do you balance cooperation with others and independent thinking? Share an example. (Try to determine if the candidate has a cooperative attitude or is otherwise good-natured.)
12. What factors do you consider when cutting, trimming, and shaping hair or hairpieces? Share an experience.
13. Provide an example when your ethics were tested.
14. Share an experience in which your attention to detail and thoroughness had an impact on your last company.

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15. Share an example of when you went above and beyond the "call of duty". (Look for answers that show the candidate is dependable.)

16. Provide an experience in which you analyzed a patron's hair and physical features and made an effective recommendation for beauty treatment or hair style.

17. Describe your experience bleaching, dying, and tinting hair.

18. What is the state of your customer information records? Name one thing you would like to improve.

19. Name a time when your creativity or alternative thinking solved a problem in your workplace.

20. Share an experience in which personal connections to coworkers or others helped you to be successful in your work. (Make sure candidate works well with others.)

21. Provide an experience in which you were sensitive to someone's needs or feelings. How did your helpfulness affect your work environment?

22. Share an effective method you have used to demonstrate and/or sell hair care products or cosmetics.

23. Provide an experience in which you successfully operated cash registers.

24. Tell me about a time when you developed your own way of doing things or were self-motivated to finish an important task.

25. Share a time when you willingly took on additional responsibilities or challenges. How did you successfully meet all of the demands of these responsibilities? (Make sure the candidate is a self-starter and can demonstrate some initiative.)

26. Share an example of when you established and accomplished a goal that was personally challenging. What helped you succeed?

27. Describe your experience styling hair.

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28. Tell me about a new style or technique which you developed.

29. Tell me about an experience in which you analyzed information and evaluated results to choose the best solution to a problem.

30. Provide an example of when you were persistent in the face of obstacles.

31. Provide a time when you worked in a rapidly evolving workplace. How did you deal with the change? (Make sure the candidate is flexible.)

32. Provide a time when you dealt calmly and effectively with a high-stress situation.

33. Name a time when you identified strengths and weaknesses of alternative solutions to problems. What was the impact?

34. Provide an example of a time when you were able to demonstrate excellent listening skills. What was the situation and outcome?

35. Share an experience in which you effectively shaped eyebrows and/or removed facial hair.

36. Provide an experience in which your ability to actively find ways to help people improved your company or your own work ethic.

37. Provide an experience in which you successfully trained and/or supervised another hairstylist or assistant. What methods made you successful?

38. Share an experience in which your willingness to lead or offer an opinion helped your company.

39. Provide an experience in which you administered therapeutic medication.

40. Tell me how you organize, plan, and prioritize your work.

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41. Describe your experience massaging and treating scalps for hygienic and/or remedial purposes.

42. How do you stay fit in order to perform physical activities that are required in the workplace?

43. Share your experience shaving, trimming, and shaping beards and moustaches.

44. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the candidate has open lines of communication.)

45. Tell me about the last time you monitored or reviewed information and detected a problem. How did you respond?

46. Share an experience in which your recommendation for the use of cosmetics or cream helped a patron to have softer skin or enhance her natural appearance.

47. Describe your experience giving facials.

48. Please share an experience in which you presented to a group. What was the situation and how did it go?

49. Provide an experience in which you effectively cleaned, shaped, and polished nails.

50. Provide an example when you were able to prevent a problem because you foresaw the reaction of another person.

51. Share an experience in which your diligence of inspecting equipment, structures, or materials helped you identify a problem or the cause of a problem.

52. Share an experience in which your understanding of a current or upcoming problem helped your company to respond to the problem.

53. Share an experience in which you applied artificial fingernails.

54. What are some long-range objectives that you developed in your last job? What did you do to achieve them?

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55. Please share an experience in which you successfully taught a difficult principle or concept. How were you able to be successful?

56. What have you found to be the best way to monitor the performance of your work and/or the work of others? Share a time when you had to take corrective action.

57. In your experience, what is the key to ensuring your company was compliant with all laws, regulations and standards that were applicable to your area of responsibility?

58. Share an experience in which you used new training skills, ideas, or a method to adapt to a new situation or improve an ongoing one. (Look for the candidate's ability to learn.)

59. Share an experience in which your ability to consider the costs or benefits of a potential action helped you choose the most appropriate action.

60. Provide a time when you were able to identify a complex problem, evaluate the options, and implement a solution. How did the solution benefit your employer?

61. Describe a time when you successfully persuaded another person to change his/her way of thinking or behavior.

62. Share an experience in which you successfully coordinated with others. How about a coordination effort that was not as successful?

63. Would you consider analyzing data or information a strength? How so?

64. How would you rate your writing skills? (Ask for an example that demonstrates great writing skills.)

65. Provide an experience that demonstrates your ability to manage time effectively. What were the challenges and results?