| 1. Provide an example of a time when you were able to demonstrate excellent listening skills. What was the                           |
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| situation and outcome?   |
|  |
| 2. Share an experience in which you compiled recorded, and codes results and data from interviews and/or                             |
| surveys.   |
|  |
| 3. What is the key to success when communicating with the public.  |
|  |
| 4. Share an experience you had in dealing with a difficult person and how you handled the situation.                                 |
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| 5. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the                        |
| candidate has open lines of communication.)  |
|  |
| 6. Tell me how you organize, plan, and prioritize your work.   |
|  |
| 7. Share an example of a time you had to gather information from multiple sources. How did you determine                             |
| which information was relevant?  |
|  |
| 8. Please share an experience in which you presented to a group. What was the situation and how did it go?                           |
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| 9. Provide an experience in which you performed patient services, such as answering telephone.                                       |
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| 10. Provide an example when your ethics were tested.   |
|  |
| 11. Share an example of when you went above and beyond the "call of duty". (Look for answers that show the candidate is dependable.) |
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| 12. Share an effective method you have used to ensure that data obtained from interviews are complete and                            |
| accurate.  |
|  |
| 13. Provide an experience in which you effectively ensured payment for services.   |
|  |
| 14. Share an effective approach to working with a large amount of information/data. How has your approach                            |
| affected your company?   |

| 15. Share an experience when you applied new technology or information in your job. How did it help your company?   |
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|   |
| 16. Name a time when your patience was tested. How did you keep your emotions in check?   |
|   |
| 17. Share an effective method you have used to explain survey objectives and procedures to interviewees and to interpret survey questions to help comprehension.                        |
|   |
| 18. Describe your experience performing office duties.  |
|   |
| 19. Provide an experience in which you resolved inconsistencies in an interviewee's responses.  |
|   |
| 20. Tell me about a time when you developed your own way of doing things or were self-motivated to finish an important task.  |
|   |
| 21. How do you balance cooperation with others and independent thinking? Share an example. (Try to determine if the candidate has a cooperative attitude or is otherwise good-natured.) |
|   |
| 22. Provide a time when you dealt calmly and effectively with a high-stress situation.  |
|   |
| 23. Provide an example of a time when you successfully organized a diverse group of people to accomplish a task.  |
|   |
| 24. Share an experience in which your attention to detail and thoroughness had an impact on your last company.  |
|   |
| 25. Share an experience in which prepared reports to provide answers to specific problems.  |
|   |
| 26. Tell me about the last time you monitored or reviewed information and detected a problem. How did you   |
| respond?  |
|   |
| 27. Provide an experience in which you were sensitive to somone's needs or feelings. How did your helpfulness affect your work environment?   |

| 28. Provide an experience in which you effectively collected and analyzed data.  |
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| 29. Tell me about an experience in which you analyzed information and evaluated results to choose the best   |
| solution to a problem.   |
|  |
| 20 Drawide a time when you woulded in a non-dly avaluing would have like view did you deal with the change?  |
| 30. Provide a time when you worked in a rapidly evolving workplace. How did you deal with the change? (Make sure the candidate is flexible.)                                 |
| (Wake sure the candidate is nexible.)  |
|  |
| 31. Share an experience in which you effectively supervised and/or trained other staff members. What   |
| methods made you successful? Name one thing you would like to improve upon.  |
|  |
| 32. Describe a time when you successfully provided personal assistance to a coworker or patron.  |
|  |
| 22. In your experience, what is the key to ensuring your company was compliant with all laws, regulations and  |
| 33. In your experience, what is the key to ensuring your company was compliant with all laws, regulations and standards that were applicable to your area of responsibility? |
| standards that were applicable to your area of responsibility:   |
|  |
| 34. Share a time when you willingly took on additional responsibilities or challenges. How did you   |
| successfully meet all of the demands of these responsibilities? (Make sure the candidate is a self-starter and   |
| can demonstrate some initiative.)  |
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| 35. Provide an example of when you were persistent in the face of obstacles.   |
|  |
| 36. How would you rate your writing skills? (Ask for an example that demonstrates great writing skills.)   |
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| 37. Provide an example when you were able to prevent a problem because you foresaw the reaction of another   |
| person.  |
|  |
| 38. Name a time when you identified strengths and weaknesses of alternative solutions to problems. What was  |
| the impact?  |
|  |
| 39. Share an experience in which personal connections to coworkers or others helped you to be successful in  |
| your work. (Make sure candidate works well with others.)   |
|  |

| 40. Share an example of when you established and accomplished a goal that was personally challenging. What helped you succeed?                                     |
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| 41. Provide an experience in which your ability to actively find ways to help people improved your company or your own work ethic.                                 |
|  |
| 42. Share an experience in which you successfully coordinated with others. How about a coordination effort that was not as successful?                             |
|  |
| 43. Provide an experience that demonstrates your ability to manage time effectively. What were the challenges and results?   |
|  |
| 44. What have you found to be the best way to monitor the performance of your work and/or the work of others? Share a time when you had to take corrective action. |
|  |
| 45. Share an experience in which your willingness to lead or offer an opinion helped your company.   |
|  |
| 46. Name a time when your creativity or alternative thinking solved a problem in your workplace.   |
|  |
| 47. In your experience, what is the key to developing a good team? (Look for how they build mutual trust, respect, and cooperation.)                               |
|  |
| 48. Describe a time when you successfully persuaded another person to change his/her way of thinking or behavior.  |
|  |
| 49. Please share with me an example of how you helped coach or mentor someone. What improvements did you see in the person's knowledge or skills?                  |
|  |
| 50. Describe an experience in which you identified the educational needs of your students and successfully developed a way to teach/train them.                    |
| •  |
| 51. Share an experience in which your ability to consider the costs or benefits of a potential action helped you choose the most appropriate action.               |
|  |

| solution. How did the solution benefit your employer?  |
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|  |
| 53. Please share an experience in which you successfully taught a difficult principle or concept. How were you |
| able to be successful?   |
|  |
| 54. Name a time when your advice to management led to an improvement in your company or otherwise              |
| helped your employer.  |
|  |
| 55. Would you consider analyzing data or information a strength? How so?                                       |
|  |
| 56. Tell me about the last time you oversaw the work of someone else. How did you effectively motivate,        |
| develop, and direct the worker(s)?   |
|  |
| 57. Describe an experience in which your ability to work well with others and reconcile differences helped     |
| your company or employer. (Make sure the candidate knows how to negotiate.)                                    |
|  |
| 58. Share an experience in which you used new training skills, ideas, or a method to adapt to a new situation  |
| or improve an ongoing one. (Look for the candidate's ability to learn.)  |
|  |
| 59. Share an experience in which your understanding of a current or upcoming problem helped your company       |
| to respond to the problem.   |
|  |