1. Tell me how you organize, plan, and prioritize your work.
2. Provide an experience in which examining documentation helped you to verify important property information.
3. Share an experience you had in dealing with a difficult person and how you handled the situation.
4. Would you consider analyzing data or information a strength? How so?
5. Share an effective approach to working with a large amount of information/data. How has your approach affected your company?
6. Share an example of a time you had to gather information from multiple sources. How did you determine which information was relevant?
7. Share an experience in which your attention to detail and thoroughness had an impact on your last company.
8. Share an example of when you went above and beyond the "call of duty". (Look for answers that show the candidate is dependable.)
9. Provide an experience in which you identified a restriction by examining a title.
10. Share an experience in which you copied or summarized recorded documents which affected property titles.
11. Provide an example when your ethics were tested.
12. Share an experience in which you successfully shared a difficult piece of information. (Make sure that the candidate has open lines of communication.)
13. Name a time when you identified strengths and weaknesses of alternative solutions to problems. What was the impact?

14. Please share an experience in which you presented to a group. What was the situation and how did it go?
15. Provide an example of a time when you were able to demonstrate excellent listening skills. What was the
situation and outcome?
16. What is the state of your reports describing title encumbrances? Name one thing you would like to
improve.
17. What is the key to success when communicating with the public.
18. Share an experience in which you effectively summarized legal or insurance details, or sections of statutes
or case law for use in examinations, as proofs, or as ready reference.
19. Provide an experience in which you successfully prepared and issued title commitments and/or title
insurance policies.
20. Share an effective method you have used to verify the accuracy and completeness of land-related
documents accepted for registration.
21. Provide an effective method you have used to ensure that real estate closing files are accurate and that
information included is recorded and executed according to regulations.
22. Share an experience in which conferring with a realtor, buyer, seller, contractor, surveyor, or other
personnel helped you to resolve a difficult problem.
23. Describe an effective real estate closing statement which you prepared. How did you utilize your
knowledge and expertise in real estate procedures?
24. How would you rate your writing skills? (Ask for an example that demonstrates great writing skills.)
25. Tell me about a time when you developed your own way of doing things or were self-motivated to finish
an important task.
26. What is the state of your recordkeeping? What is one thing you would like to improve upon?

27. How do you balance cooperation with others and independent thinking? Share an example. (Try to
determine if the candidate has a cooperative attitude or is otherwise good-natured.)
28. Provide an experience in which you directed the activities of workers. What methods made you
successful?
29. Provide an experience that demonstrates your ability to manage time effectively. What were the challenges
and results?
30. Share an effective method you have used to obtain maps and/or drawings delineating properties.
31. What is the most challenging part of budgeting for you?
32. Share a time when you willingly took on additional responsibilities or challenges. How did you
successfully meet all of the demands of these responsibilities? (Make sure the candidate is a self-starter and
can demonstrate some initiative.)
33. Provide an example of when you were persistent in the face of obstacles.
34. In your experience, what is the key to ensuring your company was compliant with all laws, regulations and
standards that were applicable to your area of responsibility?
35. Share an experience when you applied new technology or information in your job. How did it help your
company?
36. Provide an experience in which you were sensitive to somone's needs or feelings. How did your
helpfulness affect your work environment?
37. Share an example of when you established and accomplished a goal that was personally challenging. What
helped you succeed?
38. Provide a time when you dealt calmly and effectively with a high-stress situation.

39. Name a time when your patience was tested. How did you keep your emotions in check?
40. Tell me about an experience in which you analyzed information and evaluated results to choose the best
solution to a problem.
41. Provide a time when you worked in a rapidly evolving workplace. How did you deal with the change?
(Make sure the candidate is flexible.)
42. Share an experience in which your willingness to lead or offer an opinion helped your company.
43. What have you found to be the best way to monitor the performance of your work and/or the work of
others? Share a time when you had to take corrective action.
44. Provide a time when you were able to identify a complex problem, evaluate the options, and implement a
solution. How did the solution benefit your employer?
45. Share an experience in which you successfully coordinated with others. How about a coordination effort
that was not as successful?
46. Provide an example when you were able to prevent a problem because you foresaw the reaction of another
person.
47. Provide an experience in which your ability to actively find ways to help people improved your company
or your own work ethic.
48. Share an experience in which personal connections to coworkers or others helped you to be successful in
your work. (Make sure candidate works well with others.)
49. Share an experience in which your ability to consider the costs or benefits of a potential action helped you
choose the most appropriate action.
50. Describe an experience in which you identified the educational needs of your students and successfully
developed a way to teach/train them.

51. Describe a time when you successfully persuaded another person to change his/her way of thinking or
behavior.
52. Share an experience in which your understanding of a current or upcoming problem helped your company
to respond to the problem.
53. Provide an example of a time when you successfully organized a diverse group of people to accomplish a
task.
54. Tell me about the last time you oversaw the work of someone else. How did you effectively motivate,
develop, and direct the worker(s)?