Cash Grain Farmer Interview Questions

| 1. Describe some environmentally friendly practices which you have implemented to replace chemical insecticides. |
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| 2. Share an experience in which you planned and/or directed the development and/or production of hardier or higher-yield hybrid plant varieties. |
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| 3. Share an effective method you have used to ensure the proper functioning of farm/ranch equipment. |
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| 4. Provide an experience in which you effectively directed livestock and/or crop waste recycling operations. |
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| 5. Share an effective method you have used to demonstrate and explain working techniques, practices, and safety regulations to workers. Provide an experience. |
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| 6. Provide an effective method you have used to analyze soil and determine the types and quantities of fertilizer required for maximum crop production. Share an experience. |
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| 7. Share an experience in which you effectively analyzed market conditions to determine acreage allocations. |
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| 8. Provide an experience in which you effectively supervised the construction of structures. |
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| 9. Share an experience in which you selected and purchased machinery, equipment, livestock, and supplies. What methods made you successful? |
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| 10. Provide an experience in which you effectively prepared budgets or financial reports. |
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| 11. What factors do you consider when planning crop activities? Share an experience. |
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| 12. Share an experience in which you operated a poultry and/or swine farm producing meat, eggs, and/or breeding stock. |
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| 13. Share an experience in which you operated a dairy farm. |
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| 14. Tell me about a negotiation you made which you were happy with. How about one you were unhappy with? |

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| 15. Provide an effective method you have used to ensure that livestock are properly fed and that conservation methods of grazing land are used. |
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| 16. Share an effective method you have used to ensure adherence to safety regulations and standards. |
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| 17. What is the state of your financial, operational, production, and/or employment records? What is something you would like to improve? |
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| 18. Provide an experience in which you effectively hired, trained, and/or supervised workers. What methods made you successful? |
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| 19. What factors do you consider when evaluating marketing and/or sales alternatives for farm and ranch products? |
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| 20. Describe your experience directing the breeding and/or raising of stock. How do you ensure stock improvement? |
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| 21. Provide an experience in which you effectively directed crop production operations. |
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| 22. What factors do you consider when determining types and quantities of crops and livestock to raise? Share |
| an experience. |
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| 23. Share an experience in which you changed a process to improve efficiency or profitability. How did you identify the need for a change? |
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